



**City of Tacoma
TPU/Customer Services
Postal Meter & Inserter Base
RFB Specification No. CS20-0191N**

QUESTIONS and ANSWERS

Question# 1: It appears that this request is for a one time purchase of a Data-Pac metering base, with the ongoing rental of the Data-Pac postage meter (billed quarterly or annually) and the service agreement (billed annually). Please confirm that the City of Tacoma is not looking for a lease agreement for the Data-Pac metering base itself, but plans for a one time purchase of the base instead.

Answer# 1: City of Tacoma is looking for the one-time purchase of the metering base.

Question# 2: Please confirm that 'Reserve Account' for postage funding is referring to the Pitney Bowes Reserve Account, so that the City of Tacoma can continue to fund the Data-Pac meter as it does today.

Answer# 2: City of Tacoma can continue to use the current Pitney Bowes reserve account. If the Pitney Bowes reserve account is not available, City of Tacoma will use the alternative reserve account provided by the vendor.

Question# 3: How will DM Infinity/BlueCrest competitors ensure that they have covered the costs of the custom installation with the RIVAL inserter, to pay BlueCrest to assist in facilitating the installation of their solution, should they win the bid? Should this be quoted as an additional line item in the quotes of BlueCrest competitor's quotes? Please note that BlueCrest will still have to be involved in the installation as a mode will need to be built in our RIVAL inserter, to disengage the DM Infinity, to replace it with a competitor's solution,- even if the Data-Pac or other metering solution is purchased from a different vendor. BlueCrest service personnel will not absorb the labor dollars associated with the installation of a competitive vendor's solution.

Answer# 3: Bidders should consider these costs when pricing their submittal. City of Tacoma will not pay fees outside of those listed in the submittal. There is no separate line item on the proposal sheet for this. Please include these costs within the pricing of the other items on the sheet.